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Urs Gattiker @ComMetrics bietet wöchentliche Kurz-Webinare zu #SocialMedia Themen an http://ow.ly/1toFE Lohnt sich!

11.41 AM Max 31st via Hoot%nite Retweeted by 1 person



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www.ComMetrics.com URL

ComMetrics University – Coffee Break Webinar

Wednesday 7 April 2010

Drop your social media metrics

http://commetrics.com/?p=6528

Urs E. Gattiker <u>http://info.cytrap.eu/?p=114</u> <u>My.ComMetrics.com</u>

More about the **team at ComMetrics** <u>http://info.cytrap.eu/?p=156</u>

Overview http://commetrics.com/?p=7607

> Where do you come from – temperature

Zurich – sunny

15 degrees celsius – 59 degrees fahrenheit

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Overview http://commetrics.com/?p=7607

- > Goals for this webinar
- 1 understand the 5 critical factors to consider for launching your metrics program for social media
- 2 being able to work through these 5 factors successfully

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_ComMetrics – webinar

During the webinar you can ask questions by using the:

- chat function,

Thank you and here comes the first poll

the Financial Times describes ComMetrics ... "... Good things come in small packages."



2010_04_07



_Overview

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_5 critical factors to consider before the company allows or blocks access



Is this the right channel for your company: ==> purpose? value proposition? results you want to achieve?

- 1 What do you want to achieve with the social media activity?
 - 1 Personal branding
 - 2 Corporate branding
 - 3 Building trust
 - 4 Improve service
 - 5 Become a leader and/or authority in your industry
 - 6 Others

Select 2 that are critical – this will have to suffice

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_5 critical factors to consider before the company allows or blocks access

2 What social media activity are you trying to assess?

- 1 Corporate Blogging
- 2 Micro-blogging
- 3 Social network participation
- 4 Other

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_5 critical factors to consider before the company allows or blocks access

3 How much is what I need?

1 Time (10 min a day?)

2 Money (purchase what exactly... Try 30-days or Freemium for 90 days and USE it weekly <u>http://My.ComMetrics.com</u>)

_5 critical factors to consider before the company allows or blocks access

4 We got data – what should we do now?

- 1 Watch the trends
- 2 Compare (e.g., best in class, competitors)



_5 critical factors to consider before the company allows or blocks access

- 5 Actionable metrics?
 - 1 Have metrics want to know what to do with it
 - 2 Over budget = cut costs => metrics not reached (e.g., pageviews) what will we do to get there? How?



Urs E. Gattiker (commetrics) 's status on Friday, 26-Feb-10 13:30:42 UTC



commetrics "Great #<u>metrics</u> are those you did not know you wanted until you saw them."

#guote #measure #socialmedia

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_Access versus blocking social networks

2 - Poll – what do you use

_Overview

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_Overview

>> 5 critiera we must work through

- 1. Objectives or Purpose
- 2. What social media activity will be measured?
- 3. How much is enough?
- 4. We've got data now what?
- 5. How can we get actionable metrics?

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_Conclusions

- Measure regularly
- 3 criteria: quality, service and price

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The purpose of social media marketing is to help find, relate, engage and keep a customer #QUOTE #SM #pr #socialmedia



_Conclusions

- Download slides: <u>http://cli.gs/TbujtE</u>
- Wednesday April 14, same time, same place:

TOPIC: Are social networks like Xing or LinkedIn for the birds?

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Thank you



FINANCIAL TIMES the Financial Times describes ComMetrics ... ,... Good things come in small packages."

Urs E. Gattiker,

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